

Since 2001, Mark Loeterman has successfully mediated hundreds of litigated cases, concentrating on disputes involving Real Estate, Employment, Business and Insurance. A lawyer with 25 years of experience, he knows that conflicts are seldom black or white, and that in many instances, trial may not be the most effective means of settling differences.

In mediation, Mark assists parties in evaluating the risks and costs of going to court, and helps them to negotiate resolutions that best serve their interests. He is committed to achieving agreements that are reasonable, efficient and sensible.

Types of cases mediated:

Real Estate

- *Acquisition, Sales and Leasing*
- *Brokerage Industry and Consumer Disclosures*
- *Construction, Water Intrusion, Mold, Landslide and Subsidence*
- *Development and Land Use*
- *Title Issues, Quiet Title, Easements and Encroachments*
- *Homeowner Association matters*

Employment

- *Wrongful Termination*
- *Sexual Harassment*
- *Discrimination based on Race, Age, Gender and Disability*
- *Whistleblower and Discharge In Violation of Public Policy*
- *Noncompetition, Nonsolicitation and Confidentiality Agreements*

Insurance

- *Insurance Coverage and Allocation*
- *Bad Faith*
- *Employment Practices Liability*
- *Professional Liability*
- *General Liability*
- *Homeowner and Mold Liability*

Business

- *Breach of Commercial Contracts*
- *Partnership and LLCs*
- *Interference, Unfair Competition and Trade Secrets*
- *Franchise Law*



Why Mediation Works

Client satisfaction Mediation promotes greater client satisfaction, both with the process of settling differences and the results achieved.

Efficiency Mediation is a more efficient way of resolving most disputes, saving attorney's fees, litigation costs and time.

Interest-based solutions The mediator can identify and explore interests and concerns beyond the legal issues and dollars in dispute, and help formulate creative solutions.

Risk management Instead of risking an uncertain outcome imposed by a judge or jury, the parties can often devise a better, more advantageous mutual agreement .

Confidentiality and privacy Confidential discussions allow participants to speak candidly and avoid public disclosure of sensitive information.

Communication Mediation gives the parties an opportunity to communicate more effectively and to recognize the common ground that may lead to resolution.

Preserve relationships Parties are encouraged to consider another point of view -- the first step in preserving business relationships that have been ruptured by conflict. Alternatively, mediation can be used to end relationships at minimum financial and psychological costs.

Appreciative Comments from Attorneys about Mark Loeterman

"Mr. Loeterman continued to work towards a realistic settlement, even though both parties seemed considerably distant in their evaluation of the case...There is no doubt in my mind that Mr. Loeterman's persistence and settlement skills were instrumental in bringing this case to a close."

"Not only were you extremely knowledgeable about the subject matter of the dispute, which I believe greatly assisted the parties in being able to assess the strengths and weaknesses of their respective positions, but you immediately put all parties at ease and quickly gained their confidence."

"Mark was creative, persistent, and while allowing the parties and counsel to vent, nonetheless refused to allow himself or any of us to be sidetracked from achieving the goal of a resolution."

Court Panels and Mediation Training

Mark is a Court Qualified Mediator and Settlement Officer for the U.S. District Court (Central District of California), the California Court of Appeal (Second Appellate District), and the Superior Court of California (County of Los Angeles).

He has completed over 300 hours of advanced mediation, negotiation and communication skills training, primarily through Pepperdine University's Straus Institute for Dispute Resolution and the American Bar Association.

Mark Loeterman Mediation www.MLmediation.com

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